

Message Text

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PAGE 01 NAHA 00522 170818Z

15

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 013505

P 170712Z OCT 75
FM AMCONSUL NAHA
TO USDOC WASHDC UNN
INFO SECSTATE WASHDC 1884
AMEMBASSY TOKYO

UNCLASSIFIED NAHA 522

E.O. 11652 N/A

TAGS: BEXP, JA, BFOL

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/03/P020
2. 100675
3. G. FURNESS
4. 588 JAPAN
5. IAD
- 6A. REPLY TOO --
- 6B. TOMOHIDE MATAYOSHI, VICE-PRESIDENT
- 6C. MATAYOSHI & CO. LTD.
3-5-7 TOMARI, NAHA (900), OKINAWA, JAPAN
7. CABLE: KIKAI-MATAYOSHI, NAHA, JAPAN TEL 0988-68-2176

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8. CO. REF. BANK OF THE RYUKYUS (TOMARI BRANCH)

CPO BOX 310, NAHA, OKINAWA. JAPAN

9. 104-11. 9A. DIRECT SALE AND POSSIBLE AGENCY

10. DESCRIPTION:

3541891-0000. OTHER METAL WORKING TOOLS/MACHINES

3541890-0000. METAL-CUTTING TYPE MACHINES TOOLS,
BROACHING MACHINES, PLANERS, SHARPERS, CUT-OFF
MACHINES, TAPPING MACHINES, THREADING MACHINES,
MULTI-FUNCTION N/C MACHINES

3542100-0000. PUNCHING, SHEARING, BENDING/FORMING
MACHINES(POWER/MANUAL)

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3545100-0000. SMALL CUTTING TOOLS FOR MACHINES TOOLS

METALWORKING MACHINE

3546100-0000. POWER DRIVER HAND TOOLS, ELECTRIC

3546100-0000. PORTABLE POWER-DRIVEN HANDTOOLS; ELECTRIC

DRILLS, CIRCULAR-SAWS

MATAYOSHI IS THE LARGEST WHOLESALE-DISTRIBUTOR OF MACHINE TOOLS, CONSTRUCTION MACHINERY EQUIPMENT, COMMUNICATION EQUIPMENT AND SUPPLIES, WELDING MACHINES, TOOLS AND EQUIPMENT, HARDWARE, POWER-DRIVEN HAND TOOLS, DO-IT YOURSELF

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TYPE MACHINE TOOLS AND EQUIPMENT IN OKINAWA WITH A BRANCH IN OSAKA AND GOOD BUSINESS CONNECTIONS WITH CONSTRUCTION FIRMS AND HARDWARE/MACHINE TOOLS DEALERS IN OKINAWA, FIRM HAS POTENTIAL SALES CAPACITIES IN BOTH OSAKA AND OKINAWA. ANNUAL SALES IN 1974 WERE ABOUT \$4 MILLIONS. HAS 58 EMPLOYEES. PLANS TO STRENGTHEN SALES LINE OF HARDWARE ITEMS, POWER/HAND MACHINE TOOLS, INCLUDING DO-IT-YOURSELF TYPE PRODUCTS WITH TOTAL IMPORTS OF \$1.3 MILLION. POTENTIAL SUPPLIERS SHOULD REPLY ASAP, QUOTE FOB AND CIF NAHA. BUYER NEEDS CATALOGUES OR BROCHURES WITH SPECIFICATIONS, ETC. BUYER PARTICIPATED IN NATIONAL HARDWARE SHOW IN CHICAGO.

SYLVESTER

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Message Attributes

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